**SALES MANAGER**

We are looking for a high-performing Sales Manager for German speaking counties to help us meet our revenue growth targets by keeping our company competitive and innovative. Position is based in Germany.

Responsibilities:

* Development and implementation of sales strategy
* Delivering sales and volume targets
* Implementing marketing strategies; analyzing trends and results.
* Establishing sales objectives by forecasting and developing annual sales quotas for regions and territories; projecting expected sales volume and profit for existing and new products.

Requirements:

* BS/MS degree in engineering degree in corrosion protection, chemistry, mechanical engineering or a related field
* Successful previous experience as a sales representative or sales manager, consistently meeting or exceeding targets
* preferably with sales background in VCI packaging business
* fluent in German and in English
* creative, action oriented person, team-player able to collaborate cross-functionally and internationally
* Excellent Microsoft Office skills

The deadline for application is 05/06/2017.

Please send application to:

[dijana.zrinski@ecocortec.hr](mailto:dijana.zrinski@ecocortec.hr)

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