

# VISION COMMITMENT SOLUTIONS



A World Leader in  
Innovative Corrosion Protection Solutions.

# Vision — Commitment — Solutions



Ernst & Young LLC Master Entrepreneur of The Year®

**“Vision is the ability to see things that are invisible”  
— Boris Miksic**

#### **WORLD CLASS PRODUCT OFFERINGS**

An innovator and producer of leading edge products.

#### **WORLD CLASS CUSTOMER SERVICE**

A positive, long-lasting impression through every link of our company.

#### **WORLD CLASS ENVIRONMENTAL COMMITMENT**

Cortec commits to continued development of processes and products that are useful, non-hazardous to the environment and recyclable whenever possible.

#### **AN ETHICAL AND RESPECTFUL COMPANY CULTURE**

Respect and treat our colleagues, customers and vendors as we would our own family members.

## Corrosion Protection Solutions Making A World Of Difference.

In today's world, there are many complex problems. But when it comes to solving them, one simple fact shines through—you must first acknowledge that there is a problem.

The fact is, corrosion is an incredibly destructive force facing everyone who works with metal. In the United States alone, corrosion costs industry and ultimately, the consumer, over 350 billion dollars. But that's only part of the story. Many corrosion protection methods employed are less than effective, and worse, are inherently damaging to the earth's environment.

In 1977, as a fledgling company working out of a garage in St. Paul, Minnesota, we had a vision to effectively combat the devastating effects of corrosion, while at the same time creating environmentally friendly alternatives to existing methods of corrosion protection.

Through commitment, hard work, and extensive research and development we pioneered the application and distribution of VpCI® (Vapor phase Corrosion Inhibiting) and MCI® (Migratory Corrosion Inhibiting™) technologies. First we developed nitrite-free multimetal VpCI® products. Then we expanded into environmentally acceptable water-based liquids to replace polluting oil/solvent-based coatings. And now we're producing a full line of multifunctional products that promise unparalleled benefits to you, our customers.

Through the years, Cortec Corporation has grown to become the world's leader in corrosion protection technology. But regardless of how large we become, the vision and commitment we began with in that little garage will always remain: **to provide corrosion protection to help you increase profits, improve product quality and reduce waste and pollution.**

Because the way we look at it, being a world-leader in VpCI® technology has its responsibilities.

### **ENVIRONMENTAL**

A strong environmental concern is part of Cortec's past and future as Cortec produces and sells products that protect materials of all kinds from environmental degradation. A strong commitment to produce products that can be recycled has been and will be our future policy.

**WORLD LEADER • ENVIRONMENT • WORLD LEADER • ENVIRONMENT**

## WORLD HQ - St. Paul, MN



World's largest synthesis plant for VpCl®/MCI® products. Integrated chemical manufacturing, blending, warehousing hub, R&D center, customer service and corporate offices.



Our products are packaged in quality containers that meet international shipping standards.

## SPRAY TECHNOLOGIES - Spooner, WI



ECOAir® Air Powered Aerosol products.

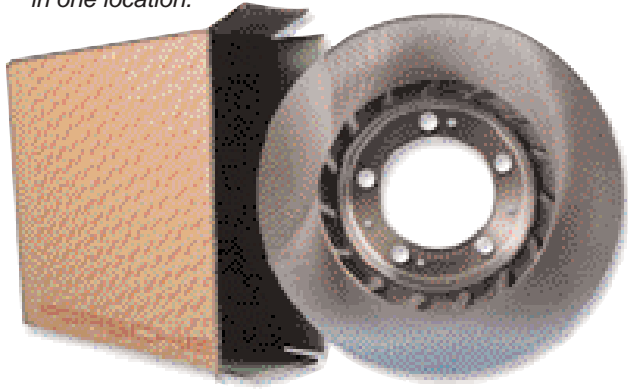


Cortec® Spray Technologies has provided quality manufacturing for over forty years and is quickly becoming one of the major aerosol-chemical suppliers to the electrical, electronic, industrial, maintenance and repair industries. In Spooner, Wisconsin we have a 20,000 sq. ft. facility with numerous filling lines to handle a wide variety of package sizes.

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# COATED PRODUCTS - Eau Claire, WI

*The true value of Cortec Coated Products is its custom coating, calendering and converting capabilities, in one location.*



Cortec Coated Products is a manufacturer of coated specialty paper, board, and film products for the printing and packaging industry. Cortec Coated Products is based on a culture of high standards, manufacturing high quality coated papers and films, while providing superior service to our customers. Cortec Coated Products builds on its experience in this specialized field to remain a forerunner in the coated paper and film industry. Complete converting and supercalendering capabilities.

# ADVANCED FILMS - Cambridge, MN



*EcoFilm® a revolutionary biodegradable film.*

Cortec Advanced Films Division offers custom LDPE (low density polyethylene), LLDPE (linear low density polyethylene), HDPE (high density polyethylene) and biodegradable bags and film. LDPE is lightweight, flexible and offers excellent chemical properties. LLDPE is a new variety of LDPE that offers improved draw-down sealability and strength for certain applications. We offer a variety of basic FDA approved types of LDPE, plus other specialty resins depending on customer needs. Complete converting, printing and compounding capabilities.



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## **PRODUCTION AND ASSEMBLY**



Regardless of your application needs, Cortec meets your critical standards. Our fully integrated production facility, world's largest, puts VpCI®/MCI® technology to work. Combining our Coated Products, Advanced Films and Spray Technologies divisions along with the Rawn•AMERICA™, Bull Frog™ and Eco Product lines, Cortec offers your product a lifetime of protection. So, whether your needs center on manufacturing, packaging or preservation, we can put VpCI® technology and its benefits to work for you. Cortec employs QMS (Quality Management System) and is the only ISO 9001 and ISO 14001 certified supplier of VpCI® products in the world.

## **RESEARCH AND DEVELOPMENT**

Our full staff of chemists, engineers and researchers utilizes the latest technology and testing methods to develop Cortec's vast product line. With the industry's highest level of investment into research and development, we're deeply committed to exceeding standards of quality and effectiveness. Today, the company owns numerous patents in both MCI® and VpCI® technologies. In 1998, and again in 2000, Cortec was included in the top 50 technology companies of Minnesota.



## **CUSTOMER SERVICE**

Cortec's customer service representatives are here to give you the technical support, application assistance and coordination services you need. With years of experience and extensive product knowledge, you can count on these professionals to handle all the details and give you the answers you require. Our staff includes individuals dedicated to both domestic and international markets.



## **SHIPPING AND RECEIVING**

From its four plants and international warehousing, Cortec provides JIT (Just-in-time) delivery to all of its customers and distributors across the world. Responsible for inventory and warehouse management, procurement of raw materials and expediting all shipping and receiving mandates, these professionals make it happen. On time. Every time.



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Cortec Corporation is a company that has always believed it's not good enough to just meet customer needs, you must anticipate them. That's what it means to be an innovator. Currently, Cortec supplies innovative corrosion protection solutions to the petrochemical, metalworking, telecommunications, electronics/electrical, utility, construction, military/government, marine, basic metals, automotive and equipment maintenance markets. And we're expanding into new markets and creating new applications every day. For example, we have developed new technologies in the field of specialty chemical additives (i.e., paint, elastomers, plastics, etc.), new and exciting building blocks for water treatment and process industries emphasizing environmentally safe VpCI® molecules, and new products for the preservation or restoration of concrete structures using MCI®, Migrating Corrosion Inhibitor™, technology.

Our Spray Technologies Division is quickly becoming one of the major aerosol-chemical suppliers to the electrical, electronic, industrial, maintenance and repair industries. Along with manufacturing Rawn•AMERICA™, Cortec MRO Industrial, BullFrog® and Eco Product Lines, the Spray Technologies Division pioneered the development of EcoAir®, environmentally friendly aerosol products. We also provide contract fill services for numerous brands of aerosols. *Learn more about Rawn•AMERICA™ brand products at [www.rawnamerica.com](http://www.rawnamerica.com).*

Our Bull Frog® line of consumer products combines high technology, environmental acceptability and user safety. Bull Frog®, safer for the pond we live in. *Visit Bull Frog's website at [www.bullfrog.com](http://www.bullfrog.com).*

Our Advanced Films Division uniquely positions Cortec as a primary manufacturer of VpCI Polyethylene Film packaging products. We compound, extrude, print, and convert our own wide range of film products.

Our Coated Products Division produces revolutionary moisture barrier lineboard that is both recyclable and repulpable giving our customers an environmentally friendly alternative to wax coated corrugated boxes.

For more information on what Cortec's full range of products and services can do for you, call, write or *visit our website at [www.cortecvci.com](http://www.cortecvci.com).*

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