





# Newsletter

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# First year of CorteCros<sup>®</sup> as part of Cortec<sup>®</sup> Family!

It's been more than a year since Cortec<sup>®</sup> Corporation has acquired CorteCros<sup>®</sup> (previously partly owned by Crosco, Oil Services Ltd. - daughter company of INA). Past year has been highly successful for CrosCros team! Company sales increased by 60% while sales of Cortec's products have grown 30% in the past year. CorteCros<sup>®</sup> has been fully integrated in Cortec<sup>®</sup> family and its rich experience is strengthening Cortec's position in Europe and accelerating company's objective of further increasing market share.

CorteCros<sup>®</sup> is successfully providing technical support for Cortec's products and services, particularly in industries such as military and oil industries in which this company has extensive experience. Cortec's central European point for manufacturing and distribution is located in Croatia from where products are exported worldwide. CorteCros<sup>®</sup> is now fully incorporated into the new Cortec's business strategy with its resources such as Zagreb office and distribution center in coastal town of Split, Croatia.



CortecCros' distribution center and warehouse are strategically located in Split's harbor enabling prompt and efficient product transportation.







EUROCORR-2017
The Annual Congress of the European Federation of Corrosion
20th INTERNATIONAL CORROSION CONGRESS
Et Process Safety Congress 2017
September 3-7, 2017
Proque Congress Centre

## CorteCros<sup>®</sup> at EuroCorr Exhibition in Prague!

CorteCros<sup>®</sup> continues to invest in research as well as cooperation with scientific institutions. Presenting Cortec's latest solutions supported by valuable scientific data plays an important role in team's activities. It's goal is to continuously educate technical community on Cortec's patented technology.

CorteCros<sup>®</sup> was present at the annual conference of the European Federation of Corrosion, EUROCORR. A flagship event in the field of European corrosion science. Uniquely in 2017, it was co-organized by the International Corrosion Council and Center for Chemical Process Safety becoming thus the largest scientific corrosion event ever held in Europe. Beautiful city of Prague was this year's host of renowned conference. Joined with other members of Cortec<sup>®</sup> Europe Group, CorteCros<sup>®</sup> was present at the joint booth. We are thrilled to state that people from various industry fields expressed huge interest in Cortec's technology. Cortec's booth was among the busiest at trade show and we are thrilled to acknowledge that this was one of the most successful EuroCorr conferences so far. Cortec® Corporation with its partners also presented three research papers at the Symposium. The congress covered all aspects of corrosion science, engineering and material protection with world-wide reach. Companies, scientists and representatives of research institutions and industry came together, exchanged

valuable information and created new business opportunities. CorteCros<sup>®</sup> as a part of Cortec<sup>®</sup> Corporation once again demonstrated its leadership in technical innovation and excellent collaboration with scientific institutions.



Members of "Cortec Europe Group" joined by Zagreb University professor at their stand at EuroCorr Conference





#### A Perfect Saturday Afternoon in Moslavina!



Our team and and their families enjoyed beautiful Moslavina landscape and super delicious food specialties.

Recently Mr. Ivan Rogan, director of CorteCros<sup>®</sup> hosted a great company event at Kezele's family farm, whose fame travels well beyond this peaceful and fertile region of Moslavina. The goal was to organize a social gathering among people who work with each other on daily bases and enjoy a bit different atmosphere with already familiar crew. This was an amazing idea and everybody was thrilled to come. CorteCros<sup>®</sup>, EcoCortec<sup>®</sup>, Cortec<sup>®</sup> and Korozija Zagreb employees got together to enjoy a perfect Saturday

afternoon with their families, friends and colleagues. The kids got in on the fun with gamepark, slides, wagon rides and the biggest hit...pony rides.

The food, of course, was a big focus of the picnic. Some of favorites included pumpkin soup, roast duck, veal baked under iron bell, goulash, homemade strudels... and many, many more. Everyone had a wonderful time and can't wait for the next one. Thank you Mr. Rogan for organizing such a great event!







## Preservation of Vukovar Water-tower started with Cortec's products!

We are proud to say that preservation of Vukovar water tower has started utilizing MCI<sup>®</sup> Cortec's patented technology. CortCros<sup>®</sup> signed the donation agreement last year with the Mayor of Croatian City of Vukovar, as the company donated funds for reconstruction of Vukovar water tower that was almost destroyed in 90's during Croatian War of Independence. Vukovar water tower is the most famous symbol of city's suffering during the Battle of Vukovar but also a symbol of victory and new life. It was one of the most frequent targets of artillery but never collapsed. CorteCros® donated necessary quantities of products to prevent corrosion of reinforced concrete structures of water tower as part of the memorial monument project. The structure will not be restored to its original function, instead it will become a memorial to remind about the suffering and pain lived through by the City of Vukovar. For preservation of the tower Cortec will donated its MCI<sup>®</sup> technology that has revolutionized the way of extending service life of concrete structures.

Cortec's patented MCI<sup>®</sup> (Migrating Corrosion Inhibitors) technology protects reinforcing metal in concrete from corrosion. It rehabilitates existing concrete structures and extends the life span of new structures. Product named MCI<sup>®</sup>-2020, that is currently being used in Vukovar, was used for renovation of Pentagon building after the terrorist attacks on September 11, 2001. The project won first prize for the rehabilitation of infrastructure in the United States given by International Concrete Repair Institute.









Mr. Ivan Rogan joined by a contractor and institute supervisor at the renovation site.

#### CorteCros<sup>®</sup>at MTECH Zadar Conference!



Mr. Ivan Rogan participated at MTECH Zadar conference and gave an educational presentation on "Influence of Particle Size of Vapor Corrosion Inhibitor Powders on their Inhibiting Effectiveness". MTECH 2017 Congress organized by Croatian Center for Nondestructive Testing, Croatian Society for Materials and Tribology, Croatian Society for Heat Treatment and Surface Engineering and Croatian Society for Materials Protection took place in Zadar - Croatia from 4th to 7th October 2017. The conference was an excellent forum for academics, engineers and researchers from industry to discuss and disseminate the recent advances, innovations and developments in the field of materials production and testing.

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#### One busy day in CorteCros<sup>®</sup>!

CorteCros<sup>®</sup> Atmosphere in office is almost a family one as this little enthusiastic team has been working together for almost 15 years! Every day is different though and for sure never boring. First thing in the morning director of CorteCros® Ivan Rogan goes through a short briefing with his "female support system", two loyal members of his team- Sales Manager, Andrea Hrnjak and Sales Assistant Ivana Trajkov. Andrea takes care of on existing orders, prepares legal documentation for tenders, sends orders to supplier. She also deals with customs warehouse, delivery notes and many more paperwork that she handles perfectly. Ivana helps Andrea and Mr.Rogan with numerous activities, she mostly deals with payments, debts



and claims lists, compensations and many more. This well trained team has been functioning together for years and and still do it with passion and enthusiasm. Since CorteCros<sup>®</sup> became fully owned by Cortec<sup>®</sup> Corporation last year, this has marked a new chapter for the company. Mr Rogan's team is excited for all the new opportunities they are pursuing currently in the market and those that are about to come!



CorteCros' well trained, enthusiastic team and their experience have made a valuable addition to Cortec® European Group.







#### CorteCros<sup>®</sup> Hosting Adriatic Cruise Adventure!

Director of CorteCros<sup>®</sup>, Ivan Rogan and his dear wife Vesna were the hosts of "Cortec's Champion Boat Trip", that took place at the northern Adriatic sea. CorteCros<sup>®</sup> team was happy to be hosts to our Russian partner and friend Anton Shemyakin joined by his wife and daughter. CorteCros<sup>®</sup>/CortecRus team have together explored the beauties of Croatia. They enjoyed swimming in its crystal clean sea, searching for hidden beaches, viewing the picturesque cultural cities of Croatia and last but not least the magnificent Croatian seafood specialties! During these days, Croatian-Russian friendship was even deepened and we are all excited for many more joined moments and business successes in the future!

