

# NEWS ALERT



## “Following the Copper Vein”

### Cortec® Chilean Team Shares Corrosion Solutions at EXPONOR Mining Conference



Cortec’s “Chilean Team” maintained a years-long tradition by once again attending EXPONOR, a prominent mining conference that takes place every two years in Antofagasta, Chile. The exposition showcases global mining technology and innovations while bringing together key companies and industry specialists around the common interest of mining. This year, EXPONOR 2019 hosted 40,000 visitors and one thousand exhibitors from 30 countries at its eighteenth convention, May 27<sup>th</sup>-30<sup>th</sup> in the heart of Chile’s mining region.



The “Chilean Team”—represented by Dario Dell’Orto, Cortec® VP of International Sales; Waldo Poblete, Ferrimex Commercial Director; and Patricio Patiño, Managing Director of Patiño y Compañía—welcomed many visitors to their booth, where they featured corrosion inhibitors for specific applications common to the mining industry. Among these key products were Cortec® rust removers, CorrVerter®, VpCI® High Performance Coatings, VpCI® protection for electrical/electronic equipment, VpCI® packaging, VpCI® removable coatings for asset preservation, and Cortec’s MCI® line of products for concrete structural durability.



Cortec® Corporation is the global leader in innovative, environmentally responsible VpCI® and MCI® corrosion control technologies for the Packaging, Metalworking, Construction, Electronics, Water Treatment, Oil & Gas, and other industries. Headquartered in St. Paul, Minnesota, Cortec® manufactures over 400 products distributed worldwide. ISO 9001 and ISO 14001 Certified, and ISO 17025 Accredited.





Many visitors to the booth came from companies operating in Antofagasta, as well as Calama and other cities in the mining region of northern Chile. This made it an excellent opportunity for Patiño y Compañía to be of service, since its regional office is right in Antofagasta.

Exponor also opened opportunities to visit exhibitors such as Robbins, a world leader in building tunneling boring equipment. Thanks to EXPONOR and EXPOMIN, Robbins has already started to purchase Cortec® products such as VpCI®-368 and VpCI®-126 HP UV for use on their equipment. In addition, Cortec® was able to have continued contact with CODELCO (Corporación del Cobre), the world's largest copper mining corporation, as well as BHP Bilton, Teck, and other major mining companies.



Patiño y Compañía deserve special thanks and recognition for their sponsorship, management, and handling of the booth, along with their professional, hard work partnering with Ferrimex, Cortec's longtime authorized Chilean distributor focused on introducing Cortec® Technology into the very highly sophisticated and "exclusive" mining world. Cortec® looks forward to our next appointment together at EXPOMIN 2020 in Santiago, Chile!

