



NEWS ALERT

The “Energy” Continues for Longtime Latin American Cortec® Distributor



Following a positive Latin America Sales Meeting in Peru, Dario Dell’Orto (VP International Sales, Central & Latin America), travelled to Colombia in early April to visit Energia Integral Andina, Cortec’s longtime Latin American distributor since 1983! Mr. Dell’Orto was welcomed to Energia headquarters in Bogota by William Bolivar (CEO) and Martha Liliana Castiblanco (Sales Coordinator). The three took the opportunity to review sales, current and new projects, and targets for the years to come.

Energia Integral Andina (which also has a presence in Peru and Panama) works in the electrical sector manufacturing batteries and distributing rectifiers and other electrical equipment. They are also active in the field of telecommunications. In addition to working with well-known companies such as Siemens, Schneider, and Eco Petrol, Energia has received nationwide recognition in the recent years for two major projects.



One of these high-profile projects was the construction and installation of the first submarine digital cable connecting the island of San Andrés in the Caribbean Sea to continental Colombia in the city of Tolu (south of Cartagena de Indias), a total undersea distance of 800 km (497 mi). Cortec® High Performance Coatings were used to protect the metallic structures of the operating stations (terminals) at the two ends of the cable.

The second high visibility project using Cortec® electrical and electronic corrosion protection products was done for the Centralized Public Transportation System (MIO) in the Colombian city of Cali. VpCI® Emitters and ElectriCorr® VpCI®-239 were applied to all equipment in the Operation Center as well as to equipment in the buses servicing the whole city.



During the April meeting, Mr. Bolivar was pleased to announce another high profile project awarded to Energia Andina, in which Cortec® MCI® (Migratory Corrosion Inhibitors) will be used in the construction of government infrastructure for the first time in Colombia.

Cortec® congratulates and thanks Mr. Bolivar and his team for their loyal, highly professional and dedicated partnership throughout these 34 years and wishes continued successes in the future.

Cortec® Corporation is the global leader in innovative, environmentally responsible VpCI® and MCI® corrosion control technologies for the Packaging, Metalworking, Construction, Electronics, Water Treatment, Oil & Gas, and other industries. Headquartered in St. Paul, Minnesota, Cortec® manufactures over 400 products distributed worldwide. ISO 9001 and ISO 14001 Certified, and ISO 17025 Accredited.

