

CORTEC CORPORATION



Cortec®'s Distributor Presserv Exhibited At The Leading Event For German Tank Storage Industry

The Tank Brigade Conquering European Market!

Presserv Tank Brigade exhibited for the first time last week at Tank Storage Germany 2016 that took place at the Hamburg Messe on 16 & 17 November. Attracting a highly targeted audience of professionals, Tank Storage Germany is a key platform for manufacturers to showcase their products and services and engage with key decision makers.

This year's show was a huge success, reporting a record level of senior tank storage professionals on the show floor conducting business. Leading suppliers and manufacturers were presenting new technology and storage equipment and demonstrating exciting new launches to the market. The show generated huge interest from visitors, media and show supporters. Cortec's distributor Presserv was there to promote CorroLogic® System for Above Ground Storage Tanks (AST).



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There are currently in excess of 200,000 AST's in use in the midstream and downstream Oil and Gas Industry in Europe. This highly professional, integrated system of solutions for AST's is embraced by growing number of Oil & Gas companies and is becoming a desired approach across the world due to Cortec's unmatched professional service and expertise.

Presserv's stand attracted many professionals, mostly engineers who had specific AST or pipeline corrosion issues and, in general, were eager to learn what exactly is the Corrologic value proposition and how Presserv's team can help with specific corrosion issues on Terminals and on specific AST's.

The Corrologic® solutions was very well received and was seen as viable options for soil-side corrosion control and cased pipe joints. Visitors acknowledged these areas as problematic and noted that current methods of corrosion control and sealing are either non-existent or ineffective. Detailed discussions with large Oil and Gas companies including BP, Shell, INEOS suggested that Corrologic was a desirable solution for the industry.

Cortec® and Presserv have developed competencies in both commercial and application of the Corrologic solution and have skilled technical team who understands this market sector. Tank Storage Germany 2016 has put Presserv on the map as a service and product supplier in the AST Market. This is an excellent start and wind in the back for the future!